



# e-PRIME

THE MONTHLY E-NEWSLETTER FROM BIS SALAMIS (M&I)

JANUARY 2010

## BIS SALAMIS REPORT STRONGEST SAFETY PERFORMANCE IN OVER 5 YEARS



2009 was an important year for safety at BIS Salamis with the company reporting an impressive 63% reduction in reportable incidents - its best safety performance in five years.

This is a fantastic achievement for the company and HSEQ Manager, Paul McCallum, is delighted with the success of the past 12 months. Paul tells us more about how this has been achieved.

**BIS Salamis demonstrated a strong commitment to HSEQ in 2009. What are the key factors which supported you to achieve the company's best safety performance in five years?**

Throughout the past 12 months, we have continued to invest in our people, ensuring we have the right team in place to maintain a strong safety focus and improve on HSE practice. Our HSEQ team has grown significantly over the past year and we have continued to enforce a strong management focus.

Over 2009 we maintained and implemented a robust occupational health and safety management system with the full integration of our ISO 14001 and 9001 certificates. In Q2 of 2009 we also introduced OHSAS 18001 into our day-to-day practices. This focus enabled us to improve our quality and environmental management infrastructure, further minimising risk to our personnel, clients and the environment.

**How do you hope to replicate this success in 2010?**

It is important not to become complacent when it comes to safety and in 2010 we will continue to review our processes and procedures to identify any weaknesses and areas of improvement. Having recently entered into a partnership with

the DNV - one of the world's leading providers of services for managing risk - we have access to the knowledge and objectivity required to identify and put action plans in place to further improve performance in key focus areas. This demonstrates our commitment to ensure our HSEQ systems and performance are at par with international industry standards and best practice.

**How did the 'Meet Joe Campaign' support you to achieve the company's safety objectives over the year?**

At BIS Salamis we pride ourselves on our ability to deliver highly complex work-scopes safely and efficiently. Ironically, we identified that most safety incidents occur when conducting routine, everyday activities.

As a solution, we introduced the 'Meet Joe Campaign' which through a series of cartoon strips communicated to personnel the importance of keeping safety at the forefront of their minds at all times. The response we received towards the campaign has been exceptional and the campaign appears to have been positive in supporting our personnel to identify job specific hazards and associated risks. The campaign has truly captured the imagination of our personnel and clients.

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Safety is a key focus at Bilfinger Berger, the parent group of BIS Salmis. How has this supported you to deliver a high standard or service, safely?

BIS Salmis has had an active involvement in the BIS International network and has worked closely with our partners to share our experiences and best practice awareness. By adopting a teamwork approach we have been able to significantly improve our performance across the group and this is a relationship we are keen to further develop in the coming year.

**“Safety is the ultimate priority at BIS Salmis. This recent achievement is a testament to the dedication and commitment of not only our personnel but to the strong safety culture promoted by our clients. We look forward to building on these relationships and this recent success throughout 2010.”**

**Mike Main**

*Managing Director, BIS Salmis*

## Upcoming Demonstration

# MSIS///

## Solids Transfer Systems

**150HP Premier Transfer System – 100HP Premier Transfer System - Liquid Ring Vacuum System – a Pneumatic Air Transfer SV60**

**DATE:** TUESDAY FEBRUARY 2ND AND WEDNESDAY FEBRUARY 3RD

**VENUE:** BIS SKILLS CENTRE, BROADFOLD ROAD, BRIDGE OF DON, ABERDEEN AB23 8EE

**TIME:** 10AM TO 3:30PM WITH DEMONSTRATIONS SCHEDULED AT 11AM AND 2PM BOTH DAYS

To celebrate the joint venture between BIS Salmis and MSIS, the BIS Skills Centre is hosting a free two day event to highlight the benefits offered by the company's comprehensive range of Solid Transfer Systems over conventional pumping methods.

With two scheduled demonstrations held at 11am and 2pm, BIS Salmis and MSIS will show how these solutions can increase cost efficiencies; reduce down time and in some cases improve safety performance by reducing the need for confined space entry.

Clients are welcome to visit anytime between 10am and 3:30pm and refreshments will be provided throughout the day.

**To book your place, please contact [jack.davidson@salamis.com](mailto:jack.davidson@salamis.com).**



# MEET JOE COMPETITION WINNER ANNOUNCED

## Congratulations to Donny McDonald - winner of the 2009 Meet Joe Competition and iPod Touch!

Thanks to everyone who entered the competition. Unfortunately there can only be one winner, but don't miss your opportunity to win £200 for your favourite charity by taking part in our January 2010 e-PRIME competition.

To enter, simply send the correct answer to the competition question below which relates to one of the stories in this issue of e-PRIME to [eprime@salamisadmin.com](mailto:eprime@salamisadmin.com). Don't forget to put your name and contact details on your response.

Good Luck!



**Which Occupational Health and Safety Management System was introduced into the BIS Salmis culture in Q2 2009?**

To see some of the entries submitted in the Meet Joe Competition please visit: [www.meetjoe.co.uk](http://www.meetjoe.co.uk).

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